

# DESERT WIND



# GÅRD VINTNERS

## HOSPITALITY GENERAL MANAGER

GARD VINTNERS/DESERT WIND WINERY

**EFFECTIVE DATE:** Immediate

**POSITION TYPE:** Full Time Salaried

**Reports to:** Ownership

Multi-location winery Gard Vintners and destination winery Desert Wind are jointly seeking to fill a new position with an exceptional individual as Hospitality General Manager responsible for overseeing daily hospitality operations, P&L, and inspiring an exceptional team culture. This position will report directly to ownership. This position requires demonstrated success in running day-to-day operations of a winery/tasting room, restaurant, resort, or event venue, and requires a strong background related to the wine industry.

Gard Vintners is a family-owned winery with four locations, including a restaurant, on a rapid growth trajectory. Desert Wind Winery shares ownership with Gard, and is a multi-faceted destination winery in Prosser, WA, with tasting room, restaurant, large event space, inn, and spa.

The ideal candidate will meet these qualifications:

- Exceptional organizational skills and experience as a hands-on leader, hiring and training a team whose quality of service is second to none.
- Excels at motivating and inspiring others, leading by example, and fostering a positive culture to build morale and create a fun, professional and productive atmosphere for guests and team members
- Ability to educate and motivate the team to best present the wines, vineyards, wine club and overall hospitality experience to guests to drive sales and grow the business
- Develop and manage Standard Operating Procedures related to service, cleaning/maintenance, cash and inventory management, and other aspects of tasting room/restaurant/inn operations
- Ability to drive a hospitality vision with a clear picture of the roles and the necessary steps to make the organization successful.
- Develop and monitor annual forecasts and budgets and manage expectations with clear goal setting and proven ability to deliver solid business results.
- Understands wine clubs and the nuances related to club management including training, retention and driving new membership.
- Must excel at multi-tasking and be a self-motivated, detail-oriented person with strong relationship-building ability.
- Work directly with the winemaker and production team, culinary team, and marketing team on common goals.

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- Ability to understand the unique nature of being an estate winery and how best to train team members and present the vineyard to guests visiting the wineries.
- Ability to work independently and make management decisions in accordance with winery vision, policies, and standards.
- Interest in living in Prosser, Yakima or the Tri Cities, or general area nearby. The position will be on-site at Desert Wind Winery in Prosser most days.
- Strong computer skills, including Microsoft Office, and experience working with winery POS systems.
- Physically able to stand for long periods and lift 40 pounds, repetitively if needed.
- Maintain regular, reliable, and punctual attendance. Position requires flexibility and includes weekends and evenings, as well as travel within the state.
- Excellent verbal, written and interpersonal communication skills.
- Strong culinary and wine knowledge required.
- Bachelor's degree strongly preferred, or relevant work experience will be considered.

## COMPENSATION

- Competitive compensation package, depending on experience.
- Performance-driven bonus plan
- Vacation and medical
- Wine benefits and employee discount

Interested candidates can send resumes and inquiries to [lisa@gardvintners.com](mailto:lisa@gardvintners.com)